



SAUER DRUPA NEWS

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Hall 16 - Stand D78

SAUER ROLLER PLANTS

Success with innovative and patented products in OEM business

Even during the past economically difficult years numerous OEM-equipments for printing machines in Germany and abroad have been delivered by the SAUER group. Innovative product development and reliable service have been the differentiating factors that important printing houses in Germany and abroad decided in coordination with machine manufacturers to equip their new machines with high-quality inking and dampening rollers manufactured by SAUER Roller Plants.

In the coldset area inking and dampening roller coverings of the product lines EUROWEB and EURODAMP have meanwhile proven impressively worldwide their efficiency and durability. Advanced concepts like the ink repellent properties of the patented EURODAMP-SC (Self Clean) dampening roller coverings or like the multi-functional impact of the EUROWEB-MF roller coverings for ink distributor rollers do not only underline the high quality of the products manufactured by SAUER. OEM orders which could have been filled for the following printing houses from China to the United States during the last months confirm the success:

Austria:	Media Print (7 machines)	KBA-COMMANDER
China:	Chongqing Daily Press Printing	KBA-COLORA
	Daily Press Group	KBA-COLORA
	Gansu Daily	KBA-COMET
	Inner Mongolia Daily	KBA-COMET
	Kumming Yuannan Daily Group	KBA-CONTINENT
Columbia:	Panamericana Formas	KBA-COMET
Costa Rica:	San Jose Grupo Nacion	KBA-COMET



France:	Journal d'Alsace	WIFAG-OF 370 GTD
	Le Monde	WIFAG-OF 470 GTD
	Le Progrès/Groupe Hersant	HWS-Mainstream
	Sud Ouest (extension)	MAN-COLOMAN
Germany:	Giradet	WIFAG-OF 370 GTD
Iceland:	Morganbladid	KBA-COMMANDER
Switzerland:	Express	WIFAG-OF 370 GTD
Spain:	Impressions Rotatives	KBA-COMET
	Recoprint	KBA-COLORA
The Netherlands:	Dijkman	KBA-COMET
Turkey:	Zaman-Newspaper	KBA-COMET
U.S.A.:	Buffalo News	KBA-COLORA
	The Louisville Courier-Journal	KBA-COLORA

SAUER Roller Plants also guarantee their success with roller coverings of the innovative product line EUROWEB-SHS which were specially developed for high speed printing machines in the heatset area. Consequently, orders for initial equipments were placed worldwide with SAUER by the following important printing houses:

Austria:	Leykam	KBA-COMPACTA C408
	Wagner'sche Universitätsdruckerei	KBA-COMPACTA C618
Brasilia:	Editora Escala	KBA-COMPACTA C618
Columbia:	Panamericana Formas,	KBA-COMPACTA C215
Germany:	Evers Druck	MAN-LITHOMAN III
	GG Pößneck/Bertelsmann	MAN-LITHOMAN III
	Jungfer	MAN-LITHOMAN III + IV
	Neef & Stumme (2 machines)	HWS-M 600
	Sattler Media	MAN-LITHOMAN IV
	Schaffrath	MAN-LITHOMAN IV
	Schoder-Druck	MAN-POLYMAN
	Staats Druckerei & Verlag	KBA-COMPACTA C215
	Weiß Druck	MAN-LITHOMAN III + IV
Greece:	Tegopoulos Edition (2 machines)	KBA-COMPACTA C215
Italy:	Almicare Pizzi	MAN-LITHOMAN IV
	Coptip	MAN-LITHOMAN IV
	Mazuchelli	HWS-SUNDAY 4000
	S.T.I.G.E.	MAN-LITHOMAN IV
Japan:	Aika	HWS-SUNDAY 4000
Portugal:	Sogapal Artes Graficas	KBA-COMPACTA C618 + C215



Switzerland: Ringier KBA-COMPACTA C618
U.S.A.: Unimac Graphics KBA-COMPACTA C215

Additional deliveries of EUROGRAPHIC roller coverings as initial equipment for the business form printing area confirm the extensive capacity of SAUER Roller Plants in almost all printing fields. Important manufacturers of business form printing offset machines like Drent, Müller-Martini and Rotatek trust in the roller coverings manufactured by the SAUER group when initially equipping their machines. Important success could be achieved in this area by using EUROWEB-M (MIX) roller coverings. This product line has been specially developed by the company-owned EUROLAB for the changing use of conventional and UV-ink.

On the occasion of the international printing trade fair Drupa 2004 SAUER Roller Plants will present again to the interested visitors their innovations in the area of printing roller coverings. They also have the opportunity to convince themselves of the capability of these roller coverings which are in use in the KBA machine Compacta C217 that is in direct neighbourhood of the SAUER booth. Further machines which are equipped with SAUER roller coverings can also be seen at the booths of Müller-Martini, Drent, Serv-o-tec, Graphic Web Systems, Day International and SDF (Schnitt-Druck-Falz). SAUER Roller Plants invite to come to their booth in hall 16, stand D78 to get detailed information about all products and to celebrate the patent for EURODAMP-SC dampening roller coverings.

Documents and graphics also available in digital form!

Further information about the SAUER group and the products are also available at our exhibition booth, Hall 16, Stand D78, as well as at www.sauer-roller.com.

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Company information:

As a supplier of proprietary products, the SAUER group successfully combines the demand for technology and quality with a consistent customer and service oriented business approach. Since inception in 1900 in Berlin, SAUER Roller Plants have grown to be one of the world-wide market leaders for innovative roller technologies.

A global network of ten full-scale manufacturing facilities guarantees proximity to all customers. Over 400 employees worldwide on roughly 30,000 square meters of production space throughout the various divisions of the SAUER Roller Plants in Europe and the United States are dedicated to manufacturing a premium class of products.